

13-10-2023

Notification01**Sub: Notice to the referred tender enquiry****Ref.: Tender Enquiry No.: HITES/PCD/AMCC/01/SERVICES/23-24 dated 15.09.2023**

Tender ID- (2023_HITE_167722_1)

Following information is part of Tender Enquiry Document:

- i. Techno Commercial Compliance Sheet **v1 for this tender is being uploaded on CPP Portal**. The same need to be downloaded for submission.
- ii. Price Bid format **v1 for this tender is being uploaded on CPP Portal**. The same need to be downloaded for submission.
- iii. Pre-bid representation disposal is as following:

Sl. No.	Para no. of the Spec	Tender Specification	Representations/Amendments requested	Remarks
1	As per Section VI, Part-II: Required delivery schedule, Page No 44, List of requirements of TED document.	Supply Installation and Commissioning to be completed within 120 days from the date of NOA or date of approval of layout drawing, whichever is later. Tenderers may quote earliest delivery period	<p>SITC to be completed within 270 days from the date of NOA or date of approval of layout drawing, whichever is later. Tenderers may quote earliest delivery period.</p> <p>120 days is very less time for SITC of all the services such MGPS & MOT with OT integration and PTTS.. Therefore we request you to kindly extend completion of SITC upto 270 days.</p>	No Change. Tender Terms will prevail

<p>2</p>	<p>As per Section IX, Qualification criteria, Page No 103, Point No. 03, minimum work of similar nature of TED document</p>	<p>Minimum Work of Similar Nature: The bidder should have successfully executed during the last Five years ending last day of month previous to the one in which tenders are invited, (a) Three similar completed works each costing not less than 40% of the estimated cost put to tender, or (b) Two similar completed works each costing not less than 60% of the estimated cost put to tender, or (c) One similar completed work costing not less than 80% of the estimated cost put to tender.</p>	<p>PTTS to be invited as a separate tender.</p> <p>1. Each of specialized these services required Specialized Experience and Expertise as all these services directly affect the lives and health of the patients and hospital staff.</p> <p>2. By combining all 3 services, it allows the bidders with less or no experience to participate and supply low-quality equipment and workmanship and probably cause harm to the health and lives of patients and hospital staff.</p> <p>firm/company with MGPS or MOT experience may not have experience for PTTS and vice-versa, thereby leaving a lot of grey area for low quality equipment & low-quality works, and risk the lives & health of patients and care givers/staff.</p> <p>3. By Combining all 3 services cumulative with tender budget high (Rs. 17.81 Crores), preventing experience agencies for specialized services such as PTTS to participate due to high EMD requirement (Rs 35.62 Lakhs), whereas the scope for PTTS might as well be around only Rs. 3 - 5 crores.</p> <p>4. By Combing all 3 specialized services and high cumulative budget makes the tender UNFAIR & NON-COMPETITIVE as most specialized services' agencies may not be able to participate due unnecessary to high EMD and High value of cumulative experience required.</p>	<p>Refer Tender Amendments</p>
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			<p>5. A single Package NIT is restrictive and preventing qualified, expert & well experienced specialized agencies to participate.</p> <p>You are requested to please separate the tender of 3 specialized services to enable wider participation and better quality.</p>	
3	As per Section IX, Qualification criteria, Page No 103, Point No. 03, minimum work of similar nature of TED document	Example/Clarification: Similar Project means that MGPS, MOT with OT integraton and PTTS combined under one agreement of Central Govt./State Govt. meeting major technical parameters.	<p>PTTS to be invited as a separate tender.</p> <p>1. Further the word "Similar Project/work" mean that MGPS, MOT with OT integration and PTTS combined under one agreement of Central Govt./State Govt. meeting major technical parameters this is very UNFAIR to specialized agencies of each of the other services and should be tendered separately as stated herein above.</p> <p>2. Similar works have only been asked in government institutions leaving out reputed private hospital and institutions, thereby making</p>	Refer Tender Amendments

			the tender restrictive for wider participation.	
4	As per Section IX, Qualification criteria, Page No 104, Point No. 04, Credit Limit Certificate of TED document	Credit Limit Certificate: The Bidder should submit a 'Credit Limit Certificate' of at least 60% of the Tender estimated value (or equivalent in foreign currency at the exchange rate prevalent on date of tender opening)duly certified by a "Scheduled Commercial Bank as per list issued by RBI from time to time". The Credit limit certificate should be valid for 12 months from the date of issuance.	Credit Limit should be 50% of Budget. Turnover requirement of 50% (Rs. 8.90 Crores) of the tender budget (which correctly asked for as per CVC guidelines), however asking of Credit Limit of 60% (Rs. 10.68 Crores) of the tender budget - how can a company with a Turn-over of Rs. 8.90 Crores have Credit Limit of 10.68 Crores? Kindly clarify.	Refer Tender Amendments
5	As per Section IX, Qualification criteria, Page No 103, Point No. 09, minimum work of similar nature of TED document	Manufacturer Authorization: Eligible bidders quoting as an Indian Agent (ref. GIT clause 14, Indian Agents) should submit a mandatory letter of authority from the Foreign Principal / Manufacturer, with name of manufacturing company for major products quoted by them as per given format as detailed below.	Kindly delete. Manufacturer Authorization of the Foreign Principal / Manufacturer, with name of manufacturing company for major products quoted by them as per given format is highly restrictive making only one or two companies to participate.	No Change. Tender Terms will prevail
6			The tender specification does not support MII and are against DPIIT/MII notification f no. 31026/36/2016-md vide dated 16.02.2021	Subject tender is already published following recent guidelines issued by Gol for MII
7	Page No 34 - Sl. No. 15 - Warranty	No conditional warranty like mishandling, manufacturing defects, etc. will be accepted	Mishandling can never be included in the warranty. Mishandling of equipment done by hospital staff in day to	No Change. Tender Terms will prevail

			day activities are not covered under warranty, hence, it may please be deleted from warranty clause of tender.	
8	Qualification Criteria at page No. 103	Minimum Work of Similar Nature that MGPS, MOT with OT integraton and PTTS combined under one agreement of Central Govt./State Govt. meeting major technical parameters.	This is a locking type Pre-Qualification condition which will allow only one or two bidders to participate in the tender. Please refer and include/amend to the tender of Medical Services, which include upto 8 services published by HSCC india. The Prequalification condition of HSCC India tender is as follows: Similar Work shall mean Establishment of medical facility in India such as "Supply, Installation, Testing & Commissioning of Modular Operation Theatre/ Medical Gas Manifold System in any Government Hospital such as PGIMER, AIIMS, RML, LHMC & other similar premiere institution under Ministry of Health & Family Welfare, Govt. of India".	Refer Tender Amendments
9	Page 18-19 Para 20.0	If not mentioned otherwise in the SIT, the tenders shall remain valid for acceptance for a period of 730 days (Seven Hundred Thirty days) after the date of tender opening prescribed in the TE document.	We request the tender validity should be maximum 180 days as keeping/maintaining the validity for the period of 2 years is too much/higher side. No Govt. Agency ask 730 days of bid validity. We request the validity should be reduced to 180 days.	No Change. Tender Terms will prevail
10	Page 23 S.No. 34	34. Comparison of Tenders : "Net Present value (NPV) of the actual CMC price quoted for the required CMC period after the warranty period shall be considered for bid comparison and the NPV will be calculated after discounting the quoted CMC price by a discounting factor of 10% per annum."	As the tender BOQ, CMC is to be calculated on Net Present Value basis, we request you to kindly provide the BOQ in Excel Format which normally HITES provides. This is requested to avoid any kind of ambiguity at later stage.	Uploaded already

<p>11</p>	<p>Page no. 36, S.No. 21.1, Terms and Mode of Payment, Payment Terms</p>	<p>Terms and Mode of Payment Seventy percent (70%) payment of the delivered goods price Ten (10%) payment of the delivered goods price shall be paid on installation Balance (20%) payment of the delivered goods value would be made against 'Final Acceptance Certificate' (FAC)</p>	<p>We request, 75% payment should be released on delivered goods. 15% payment should be released against installation of goods balance 10% on Final Acceptance Certificate .</p> <p>Please appreciate, as soon as the work order is received, the contractor has to initiate necessary actions for successful execution of the work order. Among the very important, Contractor need to place order to the respective suppliers along with 100% payment because supplier will not wait till the completion of the project. Here it is worthwhile to say that contractor do not get 75% payment as 1% towards Labour Cess; 10% towards Performance Bank Guarantee, 18% towards GST & in case of delay in supply then liquidated damages @ 10%. After going through all this in the netshell a contractor gets approximately 46% amount at the initial stage. It is just a eye wash that 75% payment will be released on delivery of goods. Initial payment is the lifeline to the contractors.</p> <p>15% payment, should be released after installation certificate/installation report issued by the consignee and balance 10% against Final Acceptance Certificate. As per our experience, most of the sites are not ready for handover such as civil work is not complete, hospital staff is not available etc etc. The</p>	<p>No Change. Tender Terms will prevail</p>
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			contractor, need to wait for the payment till the final acceptance certificate.	
12	Page no. 44, Section VI List of Requirements	Part II: Required Delivery Schedule: For Indigenous or for imported goods if supplied from India or for imported goods directly from foreign: Supply, Installation and Commissioning to be completed within 120 days from the date of NoA or date of approval of layout drawing, whichever is later.	We request the period of completion should be 270 days date of approval of layout drawing or site handover whichever is later. The quantum of this Project is large as MGPS,MOT, Integration & PTTs (4 Medical Services) are to be excuted and arranging quantity of material takes time. Lot of different works, co-ordination in each Medical Service like in MOT Wall Paneling Team is different, Electrical Team is different, Flooring Team is different, likewise Integration items are Imported. We practically face many hindrances, problem when working comes. Most of the major items like Oxygen, Nitrous, Carbon Dioxide Control Panel, Medical Air, Medical Vacuum, AGSS/WAGD, Gas Outlets, Alarm System, Pendants for Anesthetist and Surgeon, OT Light With	No Change. Tender Terms will prevail

			<p>Camera, Integration, PTTS etc are important items for which procurement only starts after approval of final drawing which is a time consuming process.</p> <p>So, we hereby request that completion period should be 270 days from date of approval of layout drawing or site handover whichever is later.</p>	
13	<p>Page 103, Sr. 3</p>	<p>Minimum Work of Similar Nature: The bidder should have successfully executed during the last Five years ending last day of month previous to the one in which tenders are invited,</p> <p>(a) Three similar completed works each costing not less than 40% of the estimated cost put to tender, or</p> <p>(b) Two similar completed works each costing not less than 60% of the estimated cost put to tender, or</p> <p>(c) One similar completed work costing not less than 80% of the estimated cost put to tender.</p> <p>Example/Clarification: Similar Project means that MGPS, MOT with OT integraton and PTTS combined under one agreement of Central Govt./State Govt. meeting major technical parameters.</p>	<p>Modular Operation Theatre is specialized facility of the hospital where life-saving/ life-improving procedures are carried out on the human body by invasive methods under strict aseptic conditions in a controlled environment by specially trained Surgeon Team to promote healing and cure. The modular operating theatre consists of Wall, Ceiling Panels, Laminar Air Flow, X-ray, Scrub Station, Touch Screen Control Panel, Pressure Relief Damper, Hatch Box, Pendant for Anesthetist and Surgeon OT Light, Camera, Monitor, Recorder etc.</p> <p>The operation theatre remains incomplete rather cannot run without availability of Medical Gases Supplied (viz. O2, N2O, Air-4, Air7, Vacuum, AGSS, CO2) through Pendant and outlet to the patient depending upon the requirement. With an integrated operation theatre, it has direct connectivity with other hospital equipment and information systems through an interface</p>	<p>Refer Tender Amendments</p>

			<p>with the OR. It allows OR teams to share surgical video and images with remote specialists for consultation and other applications, and real-time peer collaboration with another surgeon at a different location for procedure guidance.</p> <p>We have observed functionality that MOT, OT Integration, MGPS are related to each. Whereas, Pneumatic Tube System is basically meant for easy transportation of blood samples, important documents or medication from one point to another. It is no where related to MOT, OT Integration, MGPS.</p>	
<p>Page 103, Sr. 3</p>		<p>Minimum Work of Similar Nature: The bidder should have successfully executed during the last Five years ending last day of month previous to the one in which tenders are invited,</p> <p>(a) Three similar completed works each costing not less than 40% of the estimated cost put to tender, or</p> <p>(b) Two similar completed works each costing not less than 60% of the estimated cost put to tender, or</p> <p>(c) One similar completed work costing not less than 80% of the estimated cost put to tender.</p> <p>Example/Clarification: Similar Project means that MGPS, MOT with OT integraton and PTTS combined under one agreement of Central Govt./State Govt. meeting major technical parameters.</p>	<p>Sir, kindly refer to the Amendment 2 dated 06.10.2023. Qualification Critieria point was raised by all the Bidders during the Pre-Bid meeting except one bidder, that PTTS Medical Service should be seperate and allowed as Joint Venture with the company who has performed PTTS work in Central/Govt./State Govt./Private Institute or Hospital.</p> <p>In the Amendment 2, given qualification criteria denoted one and the same thing. Except 1 company in the market, No other company would be able to produce such stringent qualification criteria documents and thus only 1 company would be able to participate.</p>	<p>Refer Tender Amendments</p>

This was explained and elaborated in depth by all the bidders that PTTS Medical Service is basically meant for easy transportation of blood samples, important documents or medication from one point to another. It is no where related to MOT, OT Integration, MGPS.

Whereas, Major Medical Services are MGPS, MOT, Integration Work. The given qualification criteria in Amendment 2 should be amended as "Similar Project means that MGPS, MOT with OT integraton combined under one agreement/seperate agreement of Central Govt./State Govt. and PTTS to be compulsory executed by the bidder/under joint venture". In this way more Bidders will get chance to participate in the Tender and also the purpose of executing all the 4 Medical Services will be met.

We therefore request HITES to please amend the qualification criteria as above and allow PTTS under Joint Venture Agreement.

14			<p>Since beginning, HITES in all tenders has never asked for combined qualification of MGPS, MOT, OT Integration, PTTS whether it is Hospitals Getting Upgraded, AIIMS Jhajjar, GMC Nagpur, AIIMS Bhatinda, AIIMS Gorakhpur etc to give more and more chance to all the respective bidders to participate in their tenders.</p> <p>Or else we request HITES to kindly Allow/Add JOINT VENTURE with specialised Medical Service Company. Further the Joint Venture company should qualify as per the given "Qualification Criteria" of the Tender. In this way more Bidders will get chance to pariticipating in the Tender.</p> <p>We therefore request HITES to please remove remove condition of "Combined Qualification Criteria of MGPS, MOT, OT Integration & PTTS" or please Seperate Experience of all the 4 Medical Service (MPT, OT Integration, MGPS & PTTS) as mentioned in HITES Patna Medical College & Hospital, Bihar or please allow Joint Venture Agreement.</p>	Refer Tender Amendments
15	Page No.4	<p>iii) -This bid is reserved for Class I and Class II bidders only as per make in India Policy (DPIIT Order dated 16thSeptember 2020 and its subsequent amendments). Participating bidders need to submit relevant make in India authorization certificate.</p>	<p>To be clarified or request you to kindly delete the same.</p> <p>Make in India Authorization Certificate may please be clarified as MAF Format – item wise is already mentioned for MGPS and MOT Items in the tender.</p>	<p>No Change. Tender Terms will prevail. However, Participating bidders need to submit relevant make in India authorization certificate as per DPIIT</p>

				guidelines
	Page No. 103 (Qualification Criteria)	<p>3. Minimum Work of Similar Nature: The bidder should have successfully executed during the last Five years ending last day of month previous to the one in which tenders are invited,</p> <p>(a) Three similar completed works each costing not less than 40% of the estimated cost put to tender, or</p> <p>(b) Two similar completed works each costing not less than 60% of the estimated cost put to tender, or</p> <p>(c) One similar completed work costing not less than 80% of the estimated cost put to tender.</p> <p>Example/Clarification: Similar Project means that MGPS, MOT with OT integraton and PTTS combined under one agreement of Central Govt./State Govt. meeting major technical parameters.</p>	We request you to kindly also allow works done under EPC contract in combined / separate agreement through private / public limited company but in reputed Government Hospitals in India to be covered under eligibility criteria. Work Completion Certificate issued by EPC Contractor as well as from Government Hospital may please be considered. Request for Amendment: Work Done in reputed Govt Hospitals like AIIMS, PGIMER through EPC Civil Contractor with Completion Certificate issued by both EPC Contractor	Refer Tender Amendments

<p>16</p>	<p>Page No. 103 (Qualification Criteria)</p>	<p>3. Minimum Work of Similar Nature: The bidder should have successfully executed during the last Five years ending last day of month previous to the one in which tenders are invited, (a) Three similar completed works each costing not less than 40% of the estimated cost put to tender, or (b) Two similar completed works each costing not less than 60% of the estimated cost put to tender, or (c) One similar completed work costing not less than 80% of the estimated cost put to tender.</p> <p>Example/Clarification: Similar Project means that MGPS, MOT with OT integraton and PTTS combined under one agreement of Central Govt./State Govt. meeting major technical parameters.</p>	<p>Qualification Criteria for Work of Similar nature is specific to one company only. None of the reputed bidders can qualify on this locking type technical parameters. Hence, we request you to kindly follow the Work Experience condition of HSCC Tender No. HSCC/SES/ANS/PGIMER/2023 Date: 03.07.2023 for SITC of Special Services at Advance Neuroscience Centre, PGIMER-Chandigarh on Turnkey basis</p> <p>Minimum Work of Similar Nature: The bidder should have successfully executed during the last Five years ending last day of month previous to the one in which tenders are invited, (a) Three similar completed works each costing not less than 40% of the estimated cost put to tender, or (b) Two similar completed works each costing not less than 60% of the estimated cost put to tender, or (c) One similar completed work costing not less than 80% of the estimated cost put to tender.</p> <p>“*Similar Work” shall mean Establishment of medical facility in India such as Supply, Installation, Testing & Commissioning of Modular Operation Theatre / Medical Gas Manifold System in any Government</p>	<p>Refer Tender Amendments</p>
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			Hospital such as PGIMER, AIIMS, RML, LHMC & other similar premiere institution under Ministry of Health & Family Welfare, Govt. of India.	
17	Page No. 13 & 20	xxi) A tenderer quoting imported goods located within India shall produce documentary evidence of the goods having been imported and already located within India (i.e. Bills of Entry for the quoted items and a self-declaration confirming that the quoted items were imported for the purpose of storage in bidder warehouse and for further sale), along with their techno-commercial bid.	<p>Kindly delete this clause from the tender.</p> <p>At tendering stage, it is not possible to provide any such information as it is not necessary that during award of contract the said material will still be lying in our stores. Kindly delete this clause from the tender.</p>	No Change. Tender Terms will prevail
18			The EMD Value for all 3 systems may be given separately. We are OEM for MGPS system. So we can give MSME certificate for MGPS	No Change. Tender Terms will prevail

			part, for remaining 2 systems for which we are bidding as authorized agents, we can submit EMD in the form of BG.	
19			Please note that items for which we will bid as Authorized Agents, (PTTS and MOT with OT integration), we shall submit PO Copies of our principals. Those orders will not be in Neometrix Engineering (P) Limited name. Kindly confirm if that will be OK.	No Change. Tender Terms will prevail
20			We are OEM for MGPS system. For Other 2 systems, we shall be representing different companies. Kindly allow us to submit GLOBAL Work Experience Certificates from OEMs.	No Change. Tender Terms will prevail
21			In PQC similar work has been defined in Clause 3 C in Section IX, as "Similar Project means that MGPS, MOT with OT integration and PTTS combined under one agreement of Central Govt./State Govt. meeting major technical parameters.". This is not available/ not possible. Kindly revise this clause to: a. Similar projects of given value means experience of MGPS or MOT with OT integration or PTTS. b. Or separate orders from separate customers each for MGPS, MOT with OT integration and PTTS. Please note that for PTTS and MOT with OT integration we shall be submitting PO reference copies from our principals. These will be from GLOBAL customers. The Total Value of 3 Orders of MGPS, MOT with OT integration and PTTS should be 80% of the estimated value.	Refer Tender Amendments

22			Neometrix is MSME and is registered as MGPS manufacturer/ Supplier. We will supply MOT and PTTS from some other company? Can we claim EMD exemption for the Tender?	No Change. Tender terms will prevail
23	In page no. 103	Similar Project is defined as “MGPS, MOT with OT integration and PTTS combined under one agreement of CentralGovt./State Govt. meeting major technical parameters”	<p>We do not have all the three services, namely, MGPS, MOT with integration, PTTS combined under one agreement as asked in your tender. However, we have the capabilities to execute all the three services if provided an opportunity.</p> <p>With said definition, as was discussed in pre-bid meeting by other prospective bidders as well, it is impossible to meet the similar project criteria.</p> <p>Thus, we request you to amend the definition of a similar project to include either of the services and not a combined one allowing more participation.</p>	Refer Tender Amendments
24			Please consolidate the tender for MGPS and MOT into a single tender, and keep the PTTS tender separate. This separation will likely enhance the efficiency of the completion process. This criteria is helpful for cartel companies, so that they are enjoying this type of pre-qualification	Refer Tender Amendments

25			Reference requirement of Non-Exclusive Manufacturer Authorization for Air Compressor and Vacuum Pump: We kindly request that you consider replacing the requirement for exclusive manufacturer authorization with a non- exclusive authorization, especially for air compressors and vacuum pumps. This change would ensure that manufacturers are not tied to a single supplier. Unfortunately, our previous request in this regard has not been addressed and the current conditions seem to favour specific companies while hindering fair competition.	No Change. Tender Terms will prevail
26	Section-IX Point No.-3 Page No. 103	Example/Clarification: Similar Project means that MGPS, MOT with OT integration and PTTS combined under one agreement of Central Govt. /State Govt. meeting major technical parameters.	Example/Clarification: Similar Project means that MGPS/MOT with OT integration/ PTTS any two combination of medical work under one agreement of any Hospitals in India/ Abroad meeting major technical parameters.	Refer Tender Amendments
27	Section-VI Part II Page No. 44: Required Delivery Schedule	Supply, Installation and Commissioning to be completed within 120 days from the date of NoA or date of approval of layout drawing, whichever is later. Tenderers may quote earliest delivery period	Supply, Installation and Commissioning to be completed within 240 days from the date of NoA or date of approval of layout drawing, whichever is later. Tenderers may quote earliest delivery period.	No Change. Tender Terms will prevail
	Section-IX Point No.-3 Page No. 103	Example/Clarification: Similar Project means that MGPS, MOT with OT integration and PTTS combined under one agreement of Central Govt. /State Govt. meeting major technical parameters.	the above said tender has published for 3 different types of specialized services MOT, MGPS and PTTS as well as asked PQ for all 3 services under one agreement of Central Govt. /State Govt. meeting major technical parameters which is creating limitation in the tender therefore specialized	Refer Tender Amendments

			<p>companies of the services are not eligible to quote this tender. It is well known that MOT and MGPS comes under medical services, however both Medical services should be executed by specialized companies. PTTS is a pneumatic based technology who transit the medical objects one station to another stations. Considering the fact, you are requested that kindly recall the tender with individual services as all specialized companies cannot bid tender directly which will save fund of department to utilize for other healthy and beneficial works of the citizens.</p>	
<p>Page no. 103, Point No. iii, Section - IX Qualification Criteria</p>		<p>3. Minimum Work of Similar Nature: The bidder should have successfully executed during the last Five years ending last day of month previous to the one in which tenders are invited, (a) Three similar completed works each costing not less than 40% of the estimated cost put to tender, or (b) Two similar completed works each costing not less than 60% of the estimated cost put to tender, or (c) One similar completed work costing not less than 80% of the estimated cost put to tender. Example/Clarification: Similar Project means that MGPS, MOT with OT integraton and PTTS combined under one agreement of Central Govt./State Govt. meeting major technical parameters.</p>	<p>the above said tender has published for 3 different types of specialized services MOT, MGPS and PTTS as well as asked PQ for all 3 services under one agreement of Central Govt. /State Govt. meeting major technical parameters which is creating limitation in the tender therefore specialized companies of the services are not eligible to quote this tender. It is well known that MOT and MGPS comes under medical services, however both Medical services should be executed by specialized companies. PTTS is a pneumatic based technology who transit the medical objects one station to another stations. Considering the fact, you are requested that kindly recall the tender with individual services as all specialized companies cannot bid tender directly which will save fund of</p>	<p>Refer Tender Amendments</p>

			department to utilize for other healthy and beneficial works of the citizens.	
28	Page No. 36 & 37, 27.1 Payment Terms	<p>a On delivery: Seventy percent (70%) payment of the delivered goods price shall be paid on receipt of goods in good condition</p> <p>b Ten percent (10%) payment of the delivered goods price shall be paid on installation</p> <p>c On Acceptance: Balance Twenty percent (20%) payment of the delivered goods value would be made against 'Final Acceptance Certificate' (FAC)</p>	<p>a On delivery: Seventy percent (80%) payment of the delivered goods price shall be paid on receipt of goods in good condition</p> <p>b Ten percent (10%) payment of the delivered goods price shall be paid on installation</p> <p>c On Acceptance: Balance Ten percent (10%) payment of the delivered goods value would be made against 'Final Acceptance Certificate' (FAC)</p> <p>Kindly amend the same for better cashflow of bidder to smooth execution of the project. As performance Security deposit will already submitted with department for bidder performance during execution period.</p>	No Change. Tender Terms will prevail

<p>29</p>	<p>Page no. 103, Point No. iii, Section - IX Qualification Criteria</p>	<p>3. Minimum Work of Similar Nature: The bidder should have successfully executed during the last Five years ending last day of month previous to the one in which tenders are invited, (a) Three similar completed works each costing not less than 40% of the estimated cost put to tender, or (b) Two similar completed works each costing not less than 60% of the estimated cost put to tender, or (c) One similar completed work costing not less than 80% of the estimated cost put to tender. Example/Clarification: Similar Project means that MGPS, MOT with OT integraton and PTTS combined under one agreement of Central Govt./State Govt. meeting major technical parameters.</p>	<p>The bidder should have work order in hand during the last Five years ending last day of month previous to the one in which tenders are invited, One similar completed work costing not less than 80% of the estimated cost put to tender. Example/Clarification: Similar Project means that MGPS, MOT and PTTS combined under one agreement of Central Govt./State Govt/Private work (Subcontracting work for Hospital or medical colleges) In India meeting major technical parameters. Bidder should have successfully executed any work of PTS/MGPS/MOT in India in the last 5 years. The bidder should have executed at least one Medical Services of 6 Crore on turnkey basis with Central State/ Govt. Hospital /PSU/Private. Bidder should have single order of successfully executed work of Medical Services of Rs. 10 Crore in India in last 5 years.</p>	<p>Refer Tender Amendments</p>
<p>30</p>	<p>Eligibility Table</p>	<p>It should be deleted</p>		<p>No Change. Tender terms will prevail</p>

<p>31</p>	<p>Page No.103,point no.3</p>	<p>3. Minimum Work of Similar Nature: The bidder should have successfully executed during the last Five years ending last day of month previous to the one in which tenders are invited, (a) Three similar completed works each costing not less than 40% of the estimated cost put to tender, or (b) Two similar completed works each costing not less than 60% of the estimated cost put to tender, or (c) One similar completed work costing not less than 80% of the estimated cost put to tender. Example/Clarification: Similar Project means that MGPS, MOT with OT integraton and PTTS combined under one agreement of Central Govt./State Govt. meeting major technical parameters.</p> <p>Example/Clarification: Separate PO copyfor each vertical separately of Central Govt./State Govt/ Private Institute. One single order is difficult to submit as many insti tutes does notcombine all verticals.</p>	<p>Example/Clarification: Separate PO copy for each vertical separately of CentralGovt./State Govt/ Private Institute. One single order is difficult to submitas many institutes does not combine all verticals.</p>	<p>Refer Tender Amendments</p>
<p>32</p>	<p>Page No. 104, Point no. 4</p>	<p>Credit Limit Certificate: The Bidder should submit a 'Credit Limit Certificate' of at least 60% of the Tender estimated value (or equivalent in foreign currency at the exchange rate prevalent on date of tender opening) duly certified by a "Scheduled Commercial Bank as per list issued by RBI from time to time". The Credit limit certificate should be valid for 12 months from the date of issuance.</p> <p>Average Annual Turnover is asked @ 50%of Esti mated cost, Credit limit certi ficateshould also be 50% instead of 60%.</p>	<p>Average Annual Turnover is asked @ 50% of Estimated cost, Credit limit certificate should also be 50% instead of 60%.</p>	<p>Refer Tender Amendments</p>

<p>33</p>	<p>Page No. 44</p>	<p>Supply, Installation and Commissioning to be completed within 120 days from the date of NoA or date of approval of layout drawing, whichever is later. Tenderers may quote earliest delivery period.</p> <p>It should be at least 180 days from the date of NoA or date of approval of layout drawing, whichever is later. Tenderers may quote earliest delivery period as three verticals are involved.</p>	<p>It should be at least 180 days from the date of NoA or date of approval of layout drawing, whichever is later. Tenderers may quote earliest delivery period as three verticals are involved.</p>	<p>No Change. Tender Terms will prevail</p>
<p>34</p>	<p>Page No. 103, Qualification Criteria, Condition No.3</p>	<p>Example/Clarification: Similar Project means that MGPS, MOT with OT integration and PTTS combined under one agreement of Central Govt./State Govt. meeting major technical parameters.</p>	<p>Qualification criteria is very restrictive because no company have executed these four service in single agreement. Please refer to recently closed tender by HSCC for the same institution i.e. PGIMER, Neuro Surgery Block in which the PQ was general, please refer to the PQ as below: "Similar Work" shall mean Establishment of medical facility in India such as Supply, Installation, Testing & Commissioning of Modular Operation Theatre/ Medical Gas Manifold System in any Government Hospital such as PGIMER, AIIMS, RML, LHMC & other similar premiere institution under Ministry of Health & Family Welfare, Govt. of India" Also please refer to Lok Nayak Hospital tender which was invited by the PWD, Delhi in which the PQ was generalized for these specialized services, please refer to the PQ of the tender: Since this is a composite tender, as per manuals of CPWD, PQ criteria for main contractor is decided by the Highest Value Service and in this case MOT or MGPS are the</p>	<p>Refer Tender Amendments</p>

			highest value services, now according to this PQ should be modified as “the word Similar Project / work shall mean Medical services including MGPS or MOT” Requested to kindly change the PQ and please take only MGPS & MOT in account for PQ as these both services are main services.	
35	Completion Period	Supply, Installation and Commissioning to be completed within 120 days from the date of NoA or date of approval of layout drawing, whichever is later. Tenderers may quote earliest delivery period.	Requested to kindly extend the completion period by 240 Days as many imported components are involved in the work and these components will take long time in production and delivery from abroad.	No Change. Tender Terms will prevail
36	Page No 103 Section – IX Qualification Criteria	3. Minimum Work of Similar Nature: The bidder should have successfully executed during the last Five years ending last day of month previous to the one in which tenders are invited, (a) Three similar completed works each costing not less than 40% of the estimated cost put to tender, or (b) Two similar completed works each costing not less than 60% of the estimated cost put to tender, or (c) One similar completed work costing not less than 80% of the estimated cost put to tender. Example/Clarification: Similar Project means that MGPS, MOT with OT integration and PTTS	Kindly be noted that prequalification criteria is highly restricting and its against the policy of equal opportunity for all. You should consider the fact that MGPS , MOT and PTS are specialized engineering systems. Being the specialized engineering systems these cannot be clubbed together; these shall be separated and bids shall be called separately; As the specializations are unique and only a few bidders will be qualified for the same; Hence the clubbing MGPS , MOT and PTS may pave way for cartelization and many expertise in the field	Refer Tender Amendments

		<p>combined under one agreement of Central Govt./State Govt. meeting major technical parameters. The value of executed works and turn-over shall be brought to current costing level by enhancing the actual value at simple rate of 7% per annum, calculated from the date of completion to the last date of submission of bid.</p>	<p>MGPS/MOT/PTS will not be able to participate in this tender. So we request you to recall the tender separately for each scope. or Bidders with Similar Work Experience in any one of the specializations MGPS or MOT or PTS shall be allowed to participate in the tender. Or You should allow bidders to participate for all three services even if bidder is having one of services experience and other PQ requirement for one of the services with respect to turn over and other eligibility accordingly and he wishes to quote for complete package failing which it seems to an encouragement of CARTILIZATION by HITES</p>	
37	Tender Document Page No 104	<p>4. Credit Limit Certificate: The Bidder should submit a 'Credit Limit Certificate' of at least 60% of the Tender estimated value (or equivalent in foreign currency at the exchange rate prevalent on date of tender opening) duly certified by a "Scheduled Commercial Bank as per list issued by RBI from time to time". The Credit limit certificate should be valid for 12 months from the date of issuance.</p>	<p>Kindly note that as per the CVC guidelines (attached herewith) and all the Govt Institution and PSU's are seeking Credit Limit 40% of the contract value/estimate value. Hence request you to amend the requirement of the credit limit to 40% of the estimate value. Also request you the solvency certificate shall also be accepted in place of credit facility document.</p>	Refer Tender Amendments
38	Tender Document Page No 44	<p>Part II: Required Delivery Schedule: For Indigenous or for imported goods if supplied from India or for imported goods directly from foreign: Supply, Installation and Commissioning to be completed within 120 days from the date of NoA or date of approval of layout drawing, whichever is later. Tenderers may quote earliest delivery period.</p>	<p>Kindly be noted that the delivery schedule mentioned is too short for the scope of work mentioned and shall be minimum 240 days.</p>	No Change. Tender Terms will prevail

<p>39</p>	<p>Page No 44 SECTION-VI LIST OF REQUIREMENTS CMC and Warranty Period Page No 98 and 99</p>	<p>PTTS RUNNING, OPERATION AND MAINTENANCE FOR INITIAL THREE YEARS (Price should be quoted separately) - This will be considered for price evaluation</p>	<p>Kindly be informed that as per Section VI page no 44 you are asking for CMC period of five years But in Page NO 98 and 99; regarding PTS you are asking for Running Operation and Maintenance for 3 years : Kindly clarify on this contradiction</p>	<p>Not a contradiction. Separate Prices are being asked for PTTS RUNNING, OPERATION AND MAINTENANCE FOR INITIAL THREE YEARS citing certain requirements</p>
<p>40</p>	<p>Tender Document Page No 104 and 105 Tender Document Page No 101 SECTION – XIV - A MANUFACTURER'S AUTHORISATION FORM Para 3</p>	<p>9. Manufacturer Authorization MGPS For the following major items, Manufacturer's Authorization should be submitted as per format Section XIV-A: 1 Oxygen Supply System 2 Nitrous Oxide System 3 Medical Air Plant (Package Unit) including electrical control panel 4 Medical Vacuum Plant (Package unit) 5 Duplex AGSS System 6 Gas Outlet Points/ Terminal Units with probe 7 Medical Gas Alarm Panel 8 CO2 Manifold with control panel (optional) We further confirm that no supplier or firm or individual other than Messrs. _____ (name and address of the above agent) is authorised to submit a tender, process the same further and enter into a contract with you against your requirement ascotained in the above referred TE documents for the above goods manufactured by us</p>	<p>Please remove the requirement of "Manufacturer Authority Letter" in totality be it domestic or manufacturers from abroad. This is against CCI (Competition of Commission) ACT. This restrict the bidders in many ways i.e., it allows Bidders who are already getting orders regularly time and again from HITES by means of getting their foreign manufacturers technical specifications with specific certifications etc, line by line and word by word incorporated in MGPS and MOT with whom these regular bidders sign exclusive right of selling in India does not allow other idders to buy from such manufacturers. Your specifications should be generic and with functionality point of view with respects to maximum required flow rates and pressures You should allow bidders to buy anything from open domestic and international market based on your requirement instead of pre such declaration. With this</p>	<p>No Change. Tender Terms will prevail</p>

			<p>requirement of Manufacturer Authority letter We as bidders becomes their slaves in many respects i.e., price, delivery etc because we are committing you that particular make and model only also many times such companies close down or sell their business too.</p> <p>ANOTHER QUESTION HAS HITES EVER ASKED SUCH MANUFACTURER AUTHORITY LETTER WITH TENDER FROM OTHER SUCH TURNKEY PROJECTS OF CIVIL, MEP, HVAC, ELECTRICAL ETC THAN WHY IN MGPS AND MOT. SO REQUEST YOU BREAK THIS PRACTICE FROM THIS TENDER ONWARDS TO CURB ON GOING CARTILIZATIONS</p>	
41	<p>Secti on – IX (Qualification Criteria) Page No. 103, Clause 3 (part)</p>	<p>Example/Clarifi cati on: Similar Project means that MGPS, MOT with OT integraton and PTTs combined under one agreement of CentralGovt./State Govt. meeti ng major technical parameters.</p>	<p>We request you to include completed private works in the above qualifying criteria.</p>	<p>Refer Tender Amendments</p>
42	<p>Page No. 104, Clause 4</p>	<p>4. Credit Limit Certificate: The Bidder should submit a 'Credit Limit Certificate' of at least 60% of the Tender estimated value(or equivalent in foreign currency at the exchange rate prevalent on date of tender opening) duly certified by a "ScheduledCommercial Bank as per list issued by RBI from time to time". The Credit limit certificate should be valid for 12 months fromthe date of issuance.</p>	<p>Since we are not availing any credit facilities from our Bank, and if awarded; capable of executing the works with availablefunds, we request you to waive off/exempt the above-mentioned clause.</p>	<p>Refer Tender Amendments</p>

Note:

- (i) Prospective Bidders are also advised to check the website regularly prior to the closing date and time of online submission of bids.
- (ii) All other contents of the tender enquiry including terms & conditions remain unaltered.
- (iii) EMD should be valid up to 775 days or more from the date of submission.