

Amendment No. 1**Date: 19.12.2023****Sub: Amendment No. 01 to the Tender Enquiry Document****Ref: (i) Tender Enquiry No.: HITES/PCD/AMCC/RT SERVICE/23-24 dated 08.12.2023****For:****Tender Timeline:**

Sl. No.	Description	Schedule
c.	Closing date & time for submission of online bids	20-12-2023, 01:00 PM
d.	Closing date & time for submission of tender processing fee and EMD in physical form*	21-12-2023, 02:00 PM
e.	Time and date of opening of online bids	21-12-2023, 02:30 PM
f.	Venue for :- Submission of tender processing fee, EMD in physical form, Tender Opening-Tech Bid	HLL Infra Tech Services Limited, Procurement & Consultancy Services Division, B-14 A, Sector-62, Noida-201307

Read As:**Tender Timeline:**

Sl. No.	Description	Schedule
c.	Closing date & time for submission of online bids	26-12-2023, 01:00 PM
d.	Closing date & time for submission of tender processing fee and EMD in physical form*	26-12-2023, 02:00 PM
e.	Time and date of opening of online bids	27-12-2023, 02:30 PM
f.	Venue for :- Submission of tender processing fee, EMD in physical form, Tender Opening-Tech Bid	HLL Infra Tech Services Limited, Procurement & Consultancy Services Division, B-14 A, Sector-62, Noida-201307

Additional clauses are being incorporated as following, along with existing provisions of the TED:

**SECTION – III
SPECIAL INSTRUCTIONS TO TENDERERS (SIT)**

“The CMC Charges range has been fixed between 2%-5% of the quoted value of the equipment. Bidders are requested to quote accordingly.”

This bid is reserved for Class I and Class II bidders only as per make in India Policy (DPIIT Order dated 16th September 2020 and its subsequent amendments, issued time to time). Format for relevant “Make in India” authorization certificate is enclosed herewith as Annexure-A. Bidders are requested to submit the duly filled document in support of their claim of being Class I and Class II bidders.

The tenders shall remain valid for acceptance for a period of 180 days (One Hundred and Eighty Days) after the date of tender opening prescribed in the TE document. Any tender valid for a shorter period shall be treated as unresponsive and rejected.

The earnest money shall be valid for a period of forty-five (45) days beyond the validity period of the tender. As validity period of Tender is 180 days, the EMD shall be valid for 225 days from Techno – Commercial bids opening date.

Note:

- Pre-bid representations disposal is enclosed as **Annexure-B**.
- Prospective Bidders are also advised to check the website regularly prior to the closing date and time of online submission of bids.
- All other contents of the tender enquiry including terms & conditions remain unaltered.
- EMD should be valid up to 225 days or more from the techno–Commercial bids opening date.

Annexure-A**Enclosure-I****Calculation of Local Content**

Name of manufacturer	Calculation by Manufacturer (Cost per unit of product)			
	Cost Component	Cost (Domestic Component) a	Total Cost b	Percentage of Local Content $c=(a/b)*100$
I.				
II.				
III. Total Cost (Excluding tax and duties)				

Note:

I. **Cost (Domestic Component):** Cost of domestic component may be calculated based on one of the followings depending on data available. Each of these calculations should provide consistent result.

a. Sum of the costs of all inputs which go into the product (including duties and taxes levied on procurement of inputs except those for which credit/ set-off can be taken) and which have not been imported directly or through a domestic trader or an intermediary.

b. Ex-Factory Price of product minus profit after tax minus sum of imported Bill of Material used (directly or indirectly) as inputs in producing the product (including duties and taxes levied on procurement of inputs except those for which credit/ set-off can be taken) minus warranty costs.

c. Market price minus post-production freight, insurance and other handling costs minus profit after tax minus warranty costs minus sum of Imported Bill of Material used as inputs in producing the product (including duties and taxes levied on procurement of inputs except those for which credit / set-off can be taken) minus sales and marketing expenses.

II. **Total Cost:** Total cost may be calculated based on one of the following depending on data available. Each of these calculations should provide consistent result.

a. Sum of the costs of all inputs which go into the product (including duties and taxes levied on procurement of inputs except those for which credit / set-off can be taken).

b. Ex-Factory Price of product minus profit after tax, minus warranty costs.

c. Market price minus post-production freight, insurance and other handling costs minus profit after tax, minus warranty costs minus sales and marketing expenses.

Arjun

Enclosure-II

Format for Affidavit of Self Certification regarding Local Content in a Medical Device to be provided on Rs. 100/- Stamp Paper

Date: _____

I _____ S/o,D/o,W/o _____, Resident of _____

do hereby solemnly affirm and declare as under:

That I will agree to abide by the terms and conditions of the policy of Government of India issued vide Notification No:

That the information furnished hereinafter is correct to best of my knowledge and belief and I undertake to produce relevant records before the procuring entity or any authority so nominated by the Department of Pharmaceuticals, Government of India for the purpose of assessing the local content.

That the local content for all inputs which constitute the said medical device has been verified by me and I am responsible for the correctness of the claims made therein.

That in the event of the domestic value addition of the product mentioned herein is found to be incorrect and not meeting the prescribed value-addition norms, based on the assessment of an authority so nominated by the Department of Pharmaceuticals, Government of India for the purpose of assessing the local content, action will be taken against me as per Order No. P-45021/2/2017-B.E.-II dated 15.06.2017 and Guidelines issued vide letter no. 31026/36/2016-MD dated .1.8.2018.

I agree to maintain the following information in the Company's record for a period of 8 years and shall make this available for verification to any statutory authority:

- i) Name and details of the Domestic Manufacturer (Registered Office, Manufacturing unit location, nature of legal entity)
- ii) Date on which this certificate is issued
- iii) Medical devices for which the certificate is produced
- iv) Procuring entity to whom the certificate is furnished
- v) Percentage of local content claimed
- vi) Name and contact details of the unit of the manufacturer
- vii) Sale Price of the product
- viii) Ex-Factory Price of the product
- ix) Freight, insurance and handling
- x) Total Bill of Material
- xi) List and total cost value of inputs used for manufacture of the medical device
- xii) List and total cost of inputs which are domestically sourced. Value addition certificates from suppliers, if the input is not in- house to be attached.
- xiii) List and cost of inputs which are imported, directly or indirectly



For and on behalf of _____ **(Name of firm/entity)**
Authorized signatory (To be duly authorized by the Board of Director)

Annexure-B

Sl. No.	Para no. of the Spec	Tender Specification	Representations/Amendments requested	HITES Remarks
1	As per Section III, SPECIAL INSTRUCTIONS TO TENDERERS (SIT)	This bid is reserved for Class I and Class II bidders only as per make in India Policy (DPIIT Order dated 16th September 2020 and its subsequent amendments). Participating bidders need to go through the same and submit relevant make in India authorization certificate.	Kindly request you to upload format of required document.	Format, as issued by Gol, for requisite documents regarding MII Policy enclosed at Annexure-A
2	GIT 34 Comparison of Tenders	Comprehensive Annual Maintenance charges (CMC) prices will also be added for comparison/ranking purpose for evaluation. "Net Present value (NPV) of the actual CMC price quoted for the required CMC period after the warranty period shall be considered for bid comparison and the NPV will be calculated after discounting the quoted CMC price by a discounting factor of 10% per annum."	<p>CAMC of Medical Gas Pipeline System:</p> <p>CAMC %age may please be fixed for the tender likewise done by HSCC in their recent tender of Neuroscience for PGIMER, Chandigarh or Price of CAMC may please not be considered for L1 ranking.</p> <p>CAMC percentage may please be fixed for the tender or not to be considered for L1 price evaluation as the bidders get chance to quote exorbitantly low prices in the tender, which may later affect the CAMC of the installed system as the bidder will not be able to manage to supply spares + labour in the quoted rates.</p> <p>CAMC of Modular Operation Theater:</p> <p>CAMC %age may please be fixed for the tender likewise done by HSCC in their recent tender of Neuroscience for PGIMER, Chandigarh or Price of CAMC may please not be considered for L1 ranking.</p> <p>CAMC percentage may please be fixed for the tender or not to be considered for L1 price evaluation as the bidders get chance to quote exorbitantly low prices in the tender, which may later affect the CAMC of the installed system as the</p>	Refer Amendment to Tender document.

Sl. No.	Para no. of the Spec	Tender Specification	Representations/Amendments requested	HITES Remarks
			bidder will not be able to manage to supply spares + labour in the quoted rates.	
3	Page 18 Para 20.1	If not mentioned otherwise in the SIT, the tenders shall remain valid for acceptance for a period of 730 days (Seven Hundred Thirty days) after the date of tender opening prescribed in the TE document.	We request the tender validity should be maximum 180 days as keeping/maintaining the validity for the period of 2 years is too much/higher side. No Govt. Agency ask 730 days of bid validity. We request the validity should be reduced to 180 days.	Refer Amendment to Tender document.
	Page 22 S.No. 34	Comparison of Tenders : "Net Present value (NPV) of the actual CMC price quoted for the required CMC period after the warranty period shall be considered for bid comparison and the NPV will be calculated after discounting the quoted CMC price by a discounting factor of 10% per annum."	As the tender BOQ, CMC is to be calculated on Net Present Value basis, we request you to kindly provide the BOQ in Excel Format which normally HITES provides. This is requested to avoid any kind of ambiguity at later stage.	It will be uploaded after technical/commercial amendments based on pre-bid meeting
	Page no. 35, S.No. 21.1, Terms and Mode of Payment, Payment Terms	Terms and Mode of Payment Seventy percent (70%) payment of the delivered goods price Ten (10%) payment of the delivered goods price shall be paid on installation Balance (20%) payment of the delivered goods value would be made against 'Final Acceptance Certificate' (FAC)	We request, 75% payment should be released on delivered goods. 15% payment should be released against installation of goods balance 10% on Final Acceptance Certificate. Please appreciate, as soon as the work order is received, the contractor has to initiate necessary actions for successful execution of the work order. Among the very important, Contractor need to place order to the respective suppliers along with 100% payment because supplier will not wait till the completion of the project. Here it is worthwhile to say that contractor do not get 75% payment as 1% towards Labour Cess; 10% towards Performance Bank Guarantee, 18% towards GST & in case of delay in supply then liquidated damages @ 10%. After going through all this in the nutshell a contractor gets approximately 46% amount at the initial stage. It is just a eye wash that 75% payment will be released on delivery of goods. Initial	No change. Tender Terms will prevail.

Sl. No.	Para no. of the Spec	Tender Specification	Representations/Amendments requested	HITES Remarks
			<p>payment is the lifeline to the contractors.</p> <p>15% payment, should be released after installation certificate/installation report issued by the consignee and balance 10% against Final Acceptance Certificate. As per our experience, most of the sites are not ready for handover such as civil work is not complete, hospital staff is not available etc etc. The contractor, need to wait for the payment till the final acceptance certificate.</p>	
	Page no. 42, Part II: Required Delivery Schedule:	<p>Part II: Required Delivery Schedule: For Indigenous or for imported goods if supplied from India or for imported goods directly from foreign: Supply, Installation and Commissioning to be completed within 120 days from the date of NoA or date of approval of layout drawing, whichever is later. Tenderers may quote earliest delivery period.</p>	<p>We request the period of completion should be 270 days date of approval of layout drawing or site handover whichever is later. The quantum of this Project is large as MGPS, MOT, Integration (3 Medical Services) are to be executed and arranging quantity of material takes time. Lot of different works, co-ordination in each Medical Service like in MOT Wall Paneling Team is different, Electrical Team is different, Flooring Team is different, likewise Integration items are Imported. We practically face many hindrances, problem when working comes. Most of the major items like Oxygen, Nitrous, Carbon Dioxide Control Panel, Medical Air, Medical Vacuum, AGSS/WAGD, Gas Outlets, Alarm System, Pendants for Anesthetist and Surgeon, OT Light With Camera, Integration, PTTs etc. are important items for which procurement only starts after approval of final drawing which is a time consuming process.</p> <p>So, we hereby request that completion period should be 270 days from date of approval of layout drawing or site handover whichever is later.</p>	No change. Tender Terms will prevail.
	Tender timeline	Closing date & time for submission of online bids : 20-12-2023, 01:00 PM	HITES has provided such a short time for tender submission. Kindly appreciate tender is lengthy and	Please refer to Tender Document and subsequent amendments (if any) issued time to

Sl. No.	Para no. of the Spec	Tender Specification	Representations/Amendments requested	HITES Remarks
			<p>trail of documents are mentioned to be submitted in the tender. Arranging documents from the respective manufacturer takes time. As the Medical Services are required for India's Premier Institute of National Importance, we request to kindly extend the tender submission date from 20.12.2023 to 26.12.2023, so that bidders could arrange documents as per the requirement.</p>	time.
	GIT 34 Comparison of Tenders	<p>4. Annual Comprehensive Maintenance Contract (CMC) of subject equipment with Turnkey:</p> <p>"Net Present value (NPV) of the actual CMC price quoted for the required CMC period after the warranty period shall be considered for bid comparison and the NPV will be calculated after discounting the quoted CMC price by a discounting factor of 10% per annum.</p>	<p>As per Tender Terms and Conditions, warranty shall remain valid for 60 months from the date of installation & commissioning followed by a CMC for a period of 5 (Five) Years for all the equipment.</p> <p>We request you to kindly maintain the CMC conditions, allowing bidders to submit their best quote for the 05 years period after warranty. It should remain bidder's prerogative to enter price in the BOQ as deemed fit. Based on the CMC value, NPV is calculated for bid comparison.</p> <p>In all the earlier tenders floated by HITES such as GMC Nagpur, AIIMS Jhajjar, AIIMS Gorakhpur, AIIMS Bhatinda, Hospitals Getting Upgraded and many more; even other Govt. Depts. such as HSCC, CPWD, PWD etc. always allow bidders to enter their price in the BOQ which is considered for price comparison purpose.</p> <p>Same is conveyed by Shri Rakesh Rawat ji in the pre-bid meeting in replying to the bidder.</p> <p>Therefore request you for no amendment in the matter.</p>	Refer Amendment to Tender document.