

Amendment No. 02

Sub: Amendment to the referred tender enquiry

Ref.: Tender Enquiry No. HITES/PCD/PMSSY-IV/27/CTVS/2022-23 dated 02-Nov-2022 with its Amendment no. 01 dated 14-Dec-2022.

Following changes are being incorporated in the tender:

SECTION - VI
LIST OF REQUIREMENTS

For: Part II: Required Delivery Schedule:	Read As:
<p>a. For Indigenous goods or for imported goods if supplied from India:</p> <p>75 days from date of Notification of Award to delivery at consignee site or 30 days from the date of site handover, whichever is later. The date of delivery will be the date of delivery at consignee site.</p> <p>Tenderers may quote earliest delivery period.</p> <p>Installation and commissioning shall be done within 45 days of receipt of the stores/ goods at site or within 45 days of handing over the site for installation, whichever is later.</p> <p>b. For Imported goods directly from foreign:</p> <p>90 days from the date of opening of L/C to deliver at port of destination or 30 days from handing over the site, whichever is later. The date of delivery will be the date when the consignment reaches the port of destination. (Tenderers may quote the earliest delivery period). Delivery of indigenous goods contracted along with the direct imported items shall be within the scheduled delivery period for imported goods.</p> <p>Installation and commissioning shall be done within 45 days of receipt of the stores/ goods at site or within 45 days of handing over the site for installation, whichever is later</p>	<p>a. For Indigenous goods or for imported goods if supplied from India:</p> <p>90 days from date of Notification of Award to delivery at consignee site or 45 days from the date of site handover, whichever is later. Site Readiness/ handover certificate along with availability of staffs for handover of equipment shall be issued by the consignee. The date of delivery will be the date of delivery at consignee site. Tenderers may quote earliest delivery period.</p> <p>Installation and commissioning shall be done within 45 days of receipt of the stores/ goods at site or within 45 days of handing over the site for installation, whichever is later.</p> <p>b. For Imported goods directly from foreign:</p> <p>90 days from the date of opening of L/C to deliver at port of destination or 30 days from handing over the site, whichever is later. Site Readiness/ handover certificate along with availability of staffs for handover of equipment shall be issued by the consignee.</p> <p>The date of delivery will be the date when the consignment reaches the port of destination. (Tenderers may quote the earliest delivery period). Delivery of indigenous goods contracted along with the direct imported items shall be within the scheduled delivery period for imported goods.</p> <p>Installation and commissioning shall be done within 45 days of receipt of the stores/ goods at site or within 45 days of handing over the site for installation, whichever is later</p>

Response To Commercial Pre-Bid Queries				
Points	Tender terms and conditions	Request for Amendment	Remarks by Bidder	Committee Recommendation
Delivery Schedule	<p>i)75 days from date of Notification of Award to delivery at consignee site or 30 days from the date of site handover, whichever is later.(Part II A of SCC)</p> <p>ii)The delivery schedule for different sites may be staggered based on the site readiness(point no. Part II b note(i) SCC)</p>	<p>i) 120 days from date of receipt of notification of Award to delivery at consignee site or 60 days from the date of site handover, whichever is later. (Part II A of SCC)</p> <p>ii) The delivery date should be 120 days for the date of site readiness, if site is not ready. Also the non-negotiable site readiness (including all utilities) date to be provided along with the PO. iii) The company reserves the right to not honor the NOA for specific consignee sites if those sites are not ready within 180 days from date of issue of the NOA</p>	<p>The amendment for the delivery schedule is required considering ongoing global shortage of electronic components. Also with exchange rate fluctuations and dynamic nature of cost of goods due to on going global situation the prices cannot indefinitely remain valid from the time of issue of the NOA.</p>	Refer to the amendment.
Installation and commissioning	<p>Installation and commissioning shall be done within 45 days of receipt of the stores/ goods at site or within 45 days of handing over the site for installation, whichever is later.</p>	<p>Installation and commissioning shall be done within 45 days of receipt of the stores/ goods at site or within 45 days of handing over the site for installation, whichever is later. The site handover certificate to also confirm availability of staff for signing the IR / taking over the equipment and for signing the FAC.</p>	<p>Since the site readiness and handover is dependent also on the availability of staff for takeover hence this specific request</p>	Refer to the amendment.
Warranty Period	<p>i)The warranty shall remain valid for 60 months commencing from first patient treated as per AERB norms.(As per GCC)</p> <p>ii)Warranty period as per details in general technical specification and as specified in Part I above. Warranty period will be 60 months</p>	<p>i) Request to amend the warranty terms as 60 months from the date of installation or 61 months from the date of delivery whichever is earlier.</p>	<p>Company cannot take responsibility limitlessly after delivery if the delay is from consignee side in male the site ready for installation and takeover</p>	No change

Response To Commercial Pre-Bid Queries				
Points	Tender terms and conditions	Request for Amendment	Remarks by Bidder	Committee Recommendation
	from the date of installation, commissioning and acceptance. (As per SCC point part V)			
Payment terms	i)On delivery: 75% payment of the contract price shall be paid on receipt of goods in good condition and upon the submission of the following documents subject to recovery of LD, if any: ii)Balance Twenty Five percent (25%) payment would be made against 'Final Acceptance Certificate' (Clause no 21.1 a), 21.1b)	Request to amend the payment terms as 100% on delivery and submission of Performance bank guarantee of 10% with validity of 45 days from date of delivery.	There is always risk of pendency of balance payments due site readiness or staff readiness challenges	No change
Site Readiness:	1. Site Readiness: Please release tender for only those institutes where site is ready to receive and install the equipment immediately, as otherwise, if site takes more time to be ready-there are several financial and warranty Implications associated with it. Point in case, if PO gets released and site takes 8 months to be ready, we need to supply the equipment within 30 days of receiving PO but Install it after 8 months. Assuming concerned Cardiac surgeon becomes available in another 2 months of site being ready-installation gets automatically gets delayed and assuming first patient becomes available in subsequent 2 months considering practicalities, first live case-which is a pre condition to have Installation completion gets further pushed by 2 months. Means, it takes 12 months			Refer to the amendment.

Response To Commercial Pre-Bid Queries				
Points	Tender terms and conditions	Request for Amendment	Remarks by Bidder	Committee Recommendation
	from receiving the PO to executing first live case in above case. And hence our payment also gets delayed by 12 months. If there are further delays than cited example, everything gets delayed accordingly.			
Warranty Applicable:	2. Warranty Applicable: Warranty should be applicable with reference to the date of releasing PO.			No Change
EMD Amount consideration:	3. EMD Amount consideration: It is observed that a tender gets re tendered due to numerous factors. Since EMD amount herein is very large amount-36 Lacs INR, please either consider EMD declaration submission with 5 years penalty or allow original EMD amount Submission as EMD for any subsequent retenders of the same requirement. Also you split the orders of one tender in several instalments and EMD submitted in single instrument, it is very difficult to withdraw EMD till last order is executed, though PBG for issued orders are already submitted Therefore consider EMD declaration on Stamp Paper.			No Change
Miscellaneous:	a. There should be a time limit to place orders under this contract. No open ended time limit is possible due to normal escalation of prices beyond the tender validity period.			No change.
Miscellaneous:	b. It is observed that sometime HLL releases the order for the institutes			No change

Response To Commercial Pre-Bid Queries				
Points	Tender terms and conditions	Request for Amendment	Remarks by Bidder	Committee Recommendation
	where even funds are not allotted. Please ensure to release PO for those sites, where funds are already available.			
Miscellaneous:	c. Though as mentioned above that orders to be released only where the site is ready for Installation with infra, and technical staff available. In such case also a time slot between Site readiness and delivery period is only viz 30 days. It may not be possible to store these machines without time limits and if supplier is asked to supply goods within 30 days, it becomes impractical as there is general reference of a lead time of 15 weeks is widely accepted time frame in case of HLM supply. As Non compliance attracts a penalty of 0.5% per week and thus this clause must be reconsidered with 15 weeks lead time.			No change
Miscellaneous:	d. Why the Insurance is asked for period 3 months beyond delivery? Order should be released only for site which are installation ready. Insurance with 1 month extra insurance is sufficient for covering the risk between delivery and installation,			No change

Note:

- i. Prospective Bidders are also advised to check the website regularly prior to the closing date and time of online submission of bids.
- ii. All other contents of the tender enquiry including terms & conditions remain unaltered.
- iii. EMD should be valid up to 225 days or more from the date of submission mentioned above.